



Superior People Recruitment

## Fee comparison

For those people accustomed to using recruitment agencies, they will immediately see the benefit and potential savings when using **Superior People** to assist with all recruitment needs.

For companies with no experience of using recruitment agencies, this summary will help you understand the potential fee structure between **Superior People** and 2 other well established agencies.

### Permanent Placement Fees

Annual Salary	Package Incl. Super	Agency A %	Agency A Fee	Superior People Fee	Savings	Agency B %	Agency B Fee	Superior People Fee	Savings
\$30,000	\$32,700	12.50%	\$4,088	\$3,000	\$1,088	10.00%	\$3,270	\$3,000	\$270
\$35,000	\$38,150	12.50%	\$4,769	\$3,500	\$1,269	12.50%	\$4,769	\$3,500	\$1,269
\$40,000	\$43,600	17.50%	\$7,630	\$3,700	\$3,930	12.50%	\$5,450	\$3,700	\$1,750
\$45,000	\$49,050	17.50%	\$8,584	\$3,700	\$4,884	12.50%	\$6,131	\$3,700	\$2,431
\$50,000	\$54,500	20%	\$10,900	\$3,700	\$7,200	14.50%	\$7,903	\$3,700	\$4,203
\$55,000	\$59,950	20%	\$11,990	\$3,700	\$8,290	14.50%	\$8,693	\$3,700	\$4,993
\$60,000	\$65,400	20%	\$13,080	\$3,700	\$9,380	14.50%	\$9,483	\$3,700	\$5,783
\$65,000	\$80,850	20%	\$16,170	\$3,700	\$12,470	14.50%	\$11,723	\$3,700	\$8,023
\$70,000	\$76,300	20%	\$15,260	\$3,700	\$11,560	14.50%	\$11,064	\$3,700	\$7,364
\$75,000	\$91,750	20%	\$18,350	\$3,700	\$14,650	14.50%	\$13,304	\$3,700	\$9,604
\$80,000	\$87,200	20%	\$17,440	\$3,700	\$13,740	14.50%	\$12,644	\$3,700	\$8,944
\$85,000	\$102,650	20%	\$20,530	\$3,700	\$16,830	14.50%	\$14,884	\$3,700	\$11,184
\$90,000	\$108,100	20%	\$21,620	\$3,700	\$17,920	14.50%	\$15,675	\$3,700	\$11,975
\$95,000	\$113,500	20%	\$22,700	\$3,700	\$19,000	14.50%	\$16,458	\$3,700	\$12,758
\$100,000	\$119,000	20%	\$23,800	\$3,700	\$20,100	14.50%	\$17,255	\$3,700	\$13,555
\$110,000	\$129,900	20%	\$25,980	\$3,700	\$22,280	14.50%	\$18,836	\$3,700	\$15,136
\$120,000	\$140,800	20%	\$28,160	\$3,700	\$24,460	14.50%	\$20,416	\$3,700	\$16,716

- Where cars are included as part of the package an amount of \$10,000 - \$15,000 is calculated by other agencies
- Where salary package is greater than \$45,000, % commissions start at 20% for Agency A, but increase in line with salary package, and the same for Agency B. However, most agencies do not publish their fees for the higher end of the market.